# Football Season



**Drive Customers Back All Season Long** 

# ACGREAT Sponsorship

Can give you an exceptional amount of return on your initial investment for a longer duration of time and connections that can last a lifetime!



# 1. The Landscape: Football Season Opportunities in the On-Premise Market

# **Challenges for Sports Bars:**

- Intense competition for consumer attention.
- Need for unique, engaging experiences beyond simply showing games.
- Difficulty attracting and retaining large groups for consistent, high-value visits.
- Maximizing food and beverage sales during peak (and off-peak) times.

# Opportunities for Beverage Brands (and You):

- Huge, engaged audience of 55 million+ fantasy sports players and millions more NFL fans.
- Untapped potential for turning seasonal interest into year-round loyalty.
- A clear path to significantly increase on-premise consumption of your brands.

# 2. Our Solution: The Ultimate Fan Engagement Engine

### A. Host Epic Fantasy Football Draft Parties - Done For You!

- The Problem: Bars struggle to book these highly lucrative group events.
- **Our Solution:** We handle the playbook, from crafting irresistible offers to setting up landing pages for bookings.
- Seamless Setup: We provide tools and strategy; bars simply open their doors.
- Automated Engagement: Capture guest information and retarget attendees for future events.
- Captive Audience, Higher Sales: Extended dwell time naturally leads to increased food and beverage purchases.
- Increased Visit Frequency: Draft parties are just the beginning of a season-long relationship



# 3. Our Solution: The Ultimate Fan Engagement Engine

### B. Boost Engagement & Sales with Our Football Challenge Platform!

- The Problem: Game days can be inconsistent; bars need a compelling reason for fans to choose them.
- Our Solution: A turnkey platform that gamifies the NFL season, driving repeat visits and increasing revenue.
- Customizable Pick'em Platform: User-friendly online interface, branded for each bar.
- Live Engagement Tools: Dynamic leaderboards and scoreboard graphics for in-house TVs.
- Automated Engagement Loop: Your 24/7 Marketing Engine:
  - Tuesday: Season Kick-off & Weekly Picks email/social posts.
  - Thursday (5 PM): Friendly Reminder email/stories for picks (driving Thursday night game traffic).
  - Monday Night: Weekly Results email (creating buzz, celebrating winners, shouted out on social).
  - Next Tuesday: Loop repeats, driving anticipation for the next week's games.
- **Zero Extra Work for the Bar:** Once signed up, the platform handles all communication and promotion automatically.

# 8. Proven Playbook for Profit: Our Track Record

Our strategies consistently turn modest investments into significant returns for our partner bars:

#### **Fantasy Football Draft Parties:**

- 200+ Parties Booked
- \$50k+ In Revenue Generated for participating establishments.
  - (Results may vary, but our strategies are proven to drive substantial growth.)

#### **Football Challenge Platform:**

- 30%+ Increase in Game-Day Traffic reported by partner bars.
- 2X Longer Patron Stays during Challenge nights.
  - (Results can vary based on promotion and bar efforts.)

Imagine consistently full tables and a buzzing atmosphere every NFL game day!



# 4. The Distributor's Win: How You Score Big with Our Partnership

Our platforms are not just a win for bars; they are a direct win for your beverage brands and your distribution network.

- Massive Increase in On-Premise Sales: More patrons, longer stays, and exciting event-driven consumption directly translate to significantly higher sales volume for your beer and spirit brands.
- **Enhanced Brand Visibility & Loyalty:** Your brands become deeply embedded in the fan experience. When customers are engaging with exciting football events, and seeing your branding and specials, it builds a powerful, positive association.
- Direct Access to an Engaged Consumer Base: Our platform captures customer data (name, email), providing
  valuable insights into a highly engaged audience. This allows for future targeted marketing opportunities (within legal
  guidelines).
- Strengthened Retailer Relationships: By bringing valuable, "done-for-you" solutions to your bar clients, you position yourself as a true partner invested in their success, fostering stronger, more loyal relationships.
- **Competitive Advantage:** In a crowded market, associating your brands with these high-value, immersive fan experiences gives you a significant edge over competitors.



# 5. Our Partnership Proposal: A Winning Combination

To truly maximize the impact and scale of this opportunity, we propose a strategic partnership:

#### • A. Promotional Funding (Cash Contribution):

- To help us expand our reach, onboarding more sports bars across the country.
- To cover platform costs for participating venues, making it even more attractive for them to adopt our solutions.
- This investment directly translates to more foot traffic and increased sales of your brands.

#### B. Branded Merchandise for Giveaways:

- Provide high-quality, branded items (e.g., Budweiser-branded buckets, hats, t-shirts, glassware, koozies)
   to enhance the fan experience.
- These items serve as continuous brand exposure and incentivize participation in events and challenges.

#### C. Drink Special Collaboration & Support:

- Co-fund or directly support attractive "bucket deals" (e.g., "5 Budweisers for the price of 4") and other drink specials featuring your specific beer and spirit brands.
- We can integrate these specials directly into the platform's messaging and in-venue TV displays, ensuring maximum visibility to our highly engaged audience.

# **6. The Bottom Line: A Hands-Off Growth Engine for Your Brands**

Our platforms turn seasonal football excitement into a consistent, year-round customer loyalty engine for your brands. We offer a proven, automated solution that drives foot traffic, increases dwell time, and boosts beverage sales at sports bars across the nation.

This isn't just a promotion; it's a strategic investment in on-premise growth and long-term brand building.

# **Next Steps: Let's Develop a Tailored Game Plan**

We are eager to discuss how we can customize this partnership to meet your specific brand objectives and market priorities.

#### Let's schedule a meeting to:

- Dive deeper into market-specific opportunities.
- Review potential integration points for your brands.
- Outline a detailed partnership model that guarantees a significant return on investment for your distribution network.

#### **Contact Us Today to Score Big!**





# **Benefits for For Sports Bars!**

01

#### **Boost Revenue**

- Significant increase in food & beverage sales from longer patron stays and higher group spending.
- Guaranteed revenue generation from Fantasy Draft Parties, offsetting initial investment.

02

#### **Attract & Retain Customers**

- Bring in large groups of highly engaged fans for both draft parties and consistent game-day traffic.
- Automated re-marketing system effortlessly converts casual visitors into loyal, repeat customers throughout the season.

# **Enhanced Fan Engagement**

- Gamified experience with live leaderboards and dynamic scoreboard graphics keeps fans highly immersed and entertained.
- Transforms the bar into the ultimate, buzzing go-to destination for football season.

04

# Social and Media presence

 Posted to all social media platform which allows exposure to all followers around the country



# **Benefits for For Beverage Brands / Distributors**

01

#### **Drive On-Premise Sales**

- Directly translates to a massive increase in sales volume for your beer and spirit brands due to higher foot traffic and extended patron stays.
- Optimizes consumption opportunities during key sporting events.

02

## **Amplify Brand Visibility**

- Integrate your brands directly into exciting, interactive fan experiences and prominent in-venue promotions.
- Build strong, positive brand association and loyalty with a highly engaged, captive audience.

(0)3

# **Strengthen Retailer Partnerships**

- Position your company as a true, value-added partner by providing cutting-edge, traffic-driving solutions to your bar clients.
- Foster deeper, more collaborative, and loyal relationships within your distribution network.

04

### **Expand Market Reach**

- Access new and existing consumer segments within the vast fantasy sports and NFL fan base across your territories.
- Gain a significant competitive advantage by offering unique, proven, and measurable programs to your accounts.

# Thank You